

SALES DEVELOPMENT CONSULTANT

Reports to Head of Sales

Salary £18k-£20k plus OTE bonus

We're looking for someone rather special...

Eyeful is an established niche business that gets to work with some of the world's most iconic and exciting brands everyday...and we're looking for the sales stars of the future.

As a minimum, **we'll** need you to be commercially smart, hard-working and willing to throw yourself head first into this fast paced and challenging role. We want great team players who possess the business intellect to engage, challenge and deliver results for our customers all over the world.

On the flip side, **you'll** be looking for a company that is fun loving, fast-growing and not only recognises but also celebrates the success of people that deliver (that'll be you, then).

Ready to play an important role in our future success? Read on...

About the role:

Eyeful is all about working as a team...and this role is no different. You'll be working hand-in-hand with our Account Director team, supporting them to provide the best service, insight and advice to our biggest customers.

No day will ever be the same – from supporting the delivery of opportunities generated by your Account Directors through to the production and checking of discussion documents and proposals. You'll also work with the Account Directors to identify exciting new opportunities for Eyeful services within their global accounts.

In addition, you'll have the chance to shine by implementing the expertise and techniques of the Account Directors to your own accounts, delivering monthly revenue targets and building your own customer base.

In addition to the normal job benefits (pay being one of them), you'll also enjoy a desk in Desford Hall (truly one of the most beautiful offices in the East Midlands), a range of personalised perks...and the occasional cake from the shop around the corner.

We make no bones about it – this is a role that dictates commitment and hard work. You'll need to be willing to throw yourself in at the deep end and get stuck in from day one. In return, we promise fun, exciting challenges and great career progression for the right person.

About you:

You'll be an intelligent, goal-orientated and customer focused individual hungry for the next stage in your sales career development. You'll be ready to work with a diverse team that demands the highest of standards...while also not taking yourself too seriously. And you'll be ready to take responsibility for building relationships at a senior level, managing a busy schedule and meeting a personal revenue target.

At Eyeful, we recruit on the basis of personal attitude and potential, but the following skills and experience are on our 'wish list':

- The ability to build strong and trusted relationships with customers, colleagues and other stakeholders
- In firm possession of 'business intellect' and the ability to use it to engage with customers and colleagues
- A proven obsession with excellent service standards and customer service levels
- Possess a proactive and driven approach to work coupled with the ability to work independently and manage your own time

About us:

We're a **fun, hardworking bunch** doing our level best to rid the world of boring and uninspiring presentations.

Here at Eyeful we're lucky enough to work with some of the world's biggest companies, helping them to improve their corporate presentations. Organisations such as Microsoft, American Express, FIFA and eBay come to us to make sure that, when they stand on stage, their presentations have that "wow factor".

We've never been busier and, as a result, we are looking for a number of ambitious people to join the team and help us achieve our continued growth plans.

If you believe you fit the bill and want a future in a fast-growing, fun-filled business that will challenge you every day, please contact Liz at **lpriestnall@eyefulpresentations.com** or give us a call on **0845 056 8528**