



Story Development

Crafting powerful sales stories that deliver key messages with maximum impact



Visualisation & Design

Creating 'valuable visuals' that maximise audience engagement & buy-in



Presentation Outputs

Embracing the technology landscape to deliver your message in the most engaging way possible



Training & Coaching

Developing presenters' skills, from efficiency in story & visual creation through to the soft skills needed for managing a range of audiences



Optimising sales teams, their messaging, tools & processes



Sales-IQ

Insight analysis, support, coaching & training to optimise sales processes & people



Bid-IQ

Ensuring best outcomes across the entire bid process through proven training, outsourcing & consultancy services



Contract-IQ

Maximising quality through the contract management process by combining technology, coaching & best practice insights

